

Wholesale Dropshipping For eBay Sellers & Home Business

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Sample of Content:

Ebay is the 'BEST' opportunity you can use right now to make money online in the dropshipping business from the comfort of your own home.

Content:

Ebay is the 'BEST' opportunity you can use right now to make money online in the dropshipping business from the comfort of your own home. Thousands of people just like you use eBay auctions on a daily basis to sell and buy products on the Internet; now it's your time to START your own dropshipping home-based business and succeed in the eBay auctions 'game'! There are no special skills required for this dropshipping business, all you need is a computer, Internet access and some basic computer / Internet knowledge. Dropshipping is when you sell products on the Web, forward the orders to the dropship supplier and, in return, the dropshipper ships the product to your customer (buyer). You act as the middleman between the dropshipping supplier and your buyer. You can take orders by credit card, fax or any other method you can think of. You can sell via your own Web Site or even through e-mail. Your profit is generated on the difference between your selling price and the price the dropshipping supplier charges you. Thanks to

dropshipping you can start making money instantly; without any investment in inventory, warehousing, shipping, equipment, employees or office space. How do I find something to sell on eBay? Of course, finding something to sell isn't hard. Finding something at a "Low enough price" to make a profit on eBay is much more difficult. That's because eBay is a price-driven model and buyers expect a bargain. If they don't get one, they're not buying. So, the REAL question is: How do I find something at a "low enough price to sell profitably" on eBay? Answer: THE LIGHT BULK WHOLESALE DIRECTORY 1. WWB has an entire research section in their Florida office that "personally interviews" each and every wholesaler and dropshipper. Without an interview, no one gets into their directory. No one. 2. They have "Very Exacting Criteria" for being listed. If the source doesn't meet those criteria, they aren't listed. For example, they must be "genuine wholesalers" and they must be willing to Sell to eBayers in Low minimum quantities. Most wholesalers want to sell to big retailers with huge budgets, so finding dealers willing to work with the little guys that's us isn't so easy. And, as you probably know, way too many so-called wholesalers are only "middlemen". That won't happen with the new Light Bulk Directory. Having products drop shipped by suppliers, allows you to concentrate on truly important aspects like advertising, sales and promotion. Pay attention! There are lots of companies claiming to be "Drop Shippers". However, a legitimate drop shipper is a factory-authorized wholesale distributor, or sometimes the actual manufacturer of the product. A legitimate drop shipper should not charge you an "account setup fee" or ask you to place a "minimum quantity order". Make sure you find some legitimate drop shippers who have the product(s) you want to sell, talk with them on the phone / by e-mail and let them know that you are truly serious about doing business with them. Customer support counts in the dropshipping business, so don't hesitate to contact some dropshipping suppliers before you want to work with them. This will help you decide if you really want to do business with a particular drop shipper or not. To succeed in the dropshipping business you'll have to LOOK for hard-to-find products that people desperately need and want to purchase. The key is to sell products with little or no competition. I suggest you RESEARCH for quality products & legitimate dropship suppliers, MONITOR the eBay auction listings to see if there's any competition and TEST the market (e.g. find out if people really want to spend CASH on the product you want to sell) Remember! Dropshipping makes it EASY for you to start and run your own home-based businesses on a shoestring budget; and eBay is the "perfect" MEDIUM to expose your product to potential buyers all over the globe!

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About the Author:

Thomas Griffin is the founder of Urbanload.com - The #1 eBay Dropshipper. Over 2000 eBay resellers can't be wrong. Make money with our eBay Dropshipping Reseller Program. Don't fall for scams and overpriced dropshippers. Choose only certified eBay Dropshippers.